

What is a Case Study?

A case study is defined as, “a process or record of research in which detailed consideration is given to the development of a particular person, group, or situation over a period of time.” For eSkill, we use case studies to show how our product has affected and been used by a client. To do a case study, you must first get permission to do so from your client followed by sending them the “Case Study Questionnaire” form provided. From there, you will gather the information and create your case study.

What is the Purpose of a Case Study

Case studies can show how much eSkill has contributed to the success of a company’s employee hiring process and much more.

- What benefits were realized using skills testing?
- Improved turnover?
- More productive new employees?
- Greater success in training?
- Faster onboarding?

When we have case studies, it shows to other **potential clients** how we could be helping them as well.

- Builds credibility with existing clients
- Build credibility with potential customers
- Highlights unique approaches to skills testing
- Demonstrates the successes of our contacts
- Socializes the success within an organization

12) Did you require from eSkill during implementation and deployment? If so, please describe

N/A

13) How long did it take you to fill a job before you implemented eSkill? N/A

14) How long does it take you to fill a job now that you've implemented eSkill? N/A

15) What was your turnover rate before you implemented eSkill? N/A

16) What is your turnover rate since you've implemented eSkill? N/A

17) What do you like best about eSkill? Ease of use for our staff. We have many locations and beng able to use the platform "anywhere" is invaluable! Our staff select the assigned links and take their training. Additionally, I love geting the scores right to my email once a test has been completed. This allows or them to be printed and placed in the employees records.

18) Do you have any suggestions on how we can improve eSkill? Please describe and explain why the suggested feature(s) is(are) important to you No suggestions at this time.

19) Please provide a quote from you or a team member that demonstrates how eSkill has helped you? (Verify the spelling of the person's name and their job title) "It has allowed us to reach ALL of our work force effciently. Employees appreciate how easy the platform is to use. Being able to gather all the scores in to one report is not only easy to do, but a great feature!"

20) Is there anything else you'd like to tell us about how or why you use eSkill?

We were appreciatve of eSkill working with us during an uncertan fiscal time, which allowed us to continue our service with them, and to assure our employees could still be trained in a timely manner and meet compliance requirements. We love working with Sydney Painter! She is always so helpful and ensures a quality experience each time.

