

## Customer Case Study

# JV Industrial Companies: The right craftsman for the job. Every time.

## Customer overview

Joint Venture Piping, a specialty welding company, started up in 1998. Within weeks, they were expanding their workforce —and workspace — to accommodate an influx of contracts. When the project scopes grew beyond piping, *Joint Venture Piping became JV Industrial Companies*, and was quickly recognized as the industry leader in providing building, refurbishing, expansion, and plant asset management — from design to completion.

### *JVI by numbers*

- ✔ 15 offices in 6 states
- ✔ Up to **7,000 employees** at a time
- ✔ Up to **7,500 tests** administered every month
- ✔ More than **1 million** man hours worked in 2009
- ✔ **Safety Award**, 2010 NPRA Conference

## Business situation

**JVIC** employs as many as **7,000 employees** across several disciplines at any one time. They maintain their reputation in the industry by finding the highest skilled professionals and crafts people available — and finding them quickly. To keep up with client demand, they must screen a high volume of potential candidates in several different competencies. To ensure quality, the tests must be accessible from each of the **15 offices** they're operating across the country.

## Solution

Founders Joe Vardell, welder, and John Durham, boiler-maker, operate with a management style that emphasizes the people side of the business. That's why they use eSkill's Subject Authoring Tool, which made them able to create custom tests on any topic, including:

- ✔ **Knowledge in any skill or craft**
- ✔ **JVIC policies and procedures**
- ✔ **A client's proprietary company policies and procedures.**

### *Results at a Glance*

- ✔ Instant response to client demands
- ✔ Quick, efficient processing of potential employees
- ✔ High-volume testing capabilities with instant results
- ✔ Customized tests available at any location at any time

“ eSkill gives us affordable, customizable tests that can be accessed from any office at any time. And the customer service is great! I would definitely recommend them to anyone looking for pre-employment testing. ”

*Erika Montemayor,  
Assistant Training Manager/NCCER Administrator,  
JV Industrials*

## Results and benefits

Since partnering with eSkill in 2007, potential JVIC employees are processed much more quickly and efficiently, with results that are immediately available on the web — which means JVIC can almost instantly respond to client demands. **90% of the 1,000 to more than 7,500 tests they administer each month are created with the eSkill Subject Authoring Tool, and every one of those tests is available at any time and any location to ensure consistency and quality.**

JV Industrial's project efficiency levels exceed industry standards and their high-quality turnaround, construction, engineering, and fabrication services have an outstanding reputation for safety, quality, and professionalism. They use a simple, user-friendly test-building interface to screen potential employees that points out errors as they go, and offers a multitude of question types — from multiple-choice to fill-in-the-blank. Every subject, topic, and question is available to view at any time.

**Joe and John, JVIC founders**, focus on the professionals, project managers, and crafts people who can deliver the service clients have come to depend on — and they do it safely, on time, and on budget.

## About eSkill

**From pre-employment testing to skills gap testing**, eSkill's services are *easy-to-use, low-risk, and feature competitive pricing plans* so any company can assess as many prospects - and present employees - as needed.

**From primary work skills to high-level software**, eSkill's bank of *100% customizable, easy-to-create tests* offers the largest selection of professional subjects available. Clients are even able to add their own content to quickly and efficiently identify the best talent. Learn more at [www.eSkill.com](http://www.eSkill.com).

## The eSkill Subject Authoring Tool

- ✔ **Create custom questions** – Add your own test questions based on your company's individual needs
- ✔ **Easy-to-use interface** – Easy to install and easy to use
- ✔ **Guaranteed privacy** – Proprietary content is available only to your candidates
- ✔ **Content development collaboration** – Share the Editor with multiple offices
- ✔ **Question revisions** – Re-upload questions at no additional cost

Learn more - <http://www.eskill.com/subject-authoring-tool.html>